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Wikipedia

The Greatest Salesman in the World is a tiny book, and it is a treasure. First published in 1968, Og Mandino's classic remains an invaluable guide to a philosophy of salesmanship.

Mandino's clear, simple writing style

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supports his purpose: to make the principles of sales known to a wide audience.

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☐The Greatest Salesman in the World☐

By: Daniel Otero. To talk about Og Mandino's book, ☐The Greatest Salesman in the World☐ applied to people back in 1968 as it applies to all of us today. For a world which is now in crisis and turmoil. It tells the story of a poor camel-boy, Hafid who through

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hard work and changing of attitude  
achieves wealth beyond his wildest  
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The Greatest Salesman in the World is  
a book that serves as a guide to a

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philosophy of salesmanship, and success, telling the story of Hafid, a poor camel boy who achieves a life of abundance. If Mandino's suggested reading structure is followed, it would take about 10 months to read the book.



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~~The Greatest Salesman in the World  
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In this parable, there was a rich man called Pathros who was a trader and known as the greatest salesman in the world. He had a camel boy called Hafid whom he also adopted as his son. Hafid met a beautiful girl called

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Lisha and to marry her he asked Pathros to allow him to become a salesman. Pathros gives Hafid a robe to go sell.

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World tells the tale of a camel boy who dreams of becoming a successful salesman. Recognized as having ambition he is gifted a set of scrolls containing the 12 principles to follow to build wealth beyond his wildest dreams. Below you will find my summary of the 12 scrolls mentioned in the

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Marked I Today I begin a new life  
Today I begin a new life. Today I shed

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My old skin, which hath, too long,  
suffered the bruises of failure and the  
wounds of mediocrity. Today I am born  
anew and my birthplace is a vineyard  
where there is fruit for all.

~~Og Mandino Scrolls~~

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Greatest Salesman in the World pdf (ePUB) book. The first edition of the novel was published in 1968, and was written by Og Mandino. The book was published in multiple languages including English, consists of 128 pages and is available in Paperback format.

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The story in the book centers around Hafid, a poor camel boy who became the owner of the most powerful trade empire of his time and was known as the greatest salesman in the world.

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The first half of the book is about how Hafid learned the art of salesmanship from a set of ancient scrolls, while the second half of the book presents the text from each of the 10 scrolls.

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(Narrator), Random House Audio  
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Salesman in the World: "I will live this day as if it is my last. I will waste not a moment mourning yesterday's misfortune..."

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Quotes by Og Mandino~~  
Og Mandino was a bestselling

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American author. The Greatest  
Salesman in the World Summary

Regardless of what your actual job is,  
we all have to know how to sell. We  
sell everything: our opinion, our  
talents, our skills.

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- Og Mandino, quote from The Greatest Salesman in the World
- There are two kinds of discontented in this world, the discontented that works and the discontented that wrings its hands. The first gets what it wants and the second loses what it

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has. There is no cure for the first but  
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to find solace and hope in The

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This is an in-depth audio analysis of The Greatest Salesman in the World (1968) by Og Mandino. It offers a set of precepts that salespeople should follow to achieve happiness and success. This classic best-seller is a parable about Hafid, a Biblical-era

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Man who inherits a set of ancient scrolls that teach him the right way to live and sell. ...

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Salesman in the World. During his life, he amassed a great fortune worth millions. Toward the end of his life, he reveals his secret tips about salesmanship to a young apprentice. Apparently, Hafid acquired his salesmanship skills from the secret scrolls.

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